

On the demand side, exporters and strategic planners focusing on hand tools, pneumatic tools, tools with self-contained non-electric motors, and their parts in Russia face a number of questions. Which countries are supplying hand tools, pneumatic tools, tools with self-contained non-electric motors, and their parts to Russia? How important is Russia compared to others in terms of the entire global and regional market? How much do the imports of hand tools, pneumatic tools, tools with self-contained non-electric motors, and their parts vary from one country of origin to another in Russia? On the supply side, Russia also exports hand tools, pneumatic tools, tools with self-contained non-electric motors, and their parts. Which countries receive the most exports from Russia? How are these exports concentrated across buyers? What is the value of these exports and which countries are the largest buyers? This report was created for strategic planners, international marketing executives and import/export managers who are concerned with the market for hand tools, pneumatic tools, tools with self-contained non-electric motors, and their parts in Russia. With the globalization of this market, managers can no longer be contented with a local view. Nor can managers be contented with out-of-date statistics which appear several years after the fact. I have developed a methodology, based on macroeconomic and trade models, to estimate the market for hand tools, pneumatic tools, tools with self-contained non-electric motors, and their parts for those countries serving Russia via exports, or supplying from Russia via imports. It does so for the current year based on a variety of key historical indicators and econometric models. In what follows, Chapter 2 begins by summarizing where Russia fits into the world market for imported and exported hand tools, pneumatic tools, tools with self-contained non-electric motors, and their parts. The total level of imports and exports on a worldwide basis, and those for Russia in particular, is estimated using a model which aggregates across over 150 key country markets and projects these to the current year. From there, each country represents a percent of the world market. This market is served from a number of competitive countries of origin. Based on both demand- and supply-side dynamics, market shares by country of origin are then calculated across each country market destination. These shares lead to a volume of import and export values for each country and are aggregated to regional and world totals. In doing so, we are able to obtain maximum likelihood estimates of both the value of each market and the share that Russia is likely to receive this year. From these figures, rankings are calculated to allow managers to prioritize Russia compared to other major country markets. In this way, all the figures provided in this report are forecasts that can be combined with internal information sources for strategic planning purposes.

Handbook of Special Librarianship and Information Work, Identification Guide to the Trees of Canada, Lionel FasTrack Model Railroads: The Easy Way to Build a Realistic Lionel Layout, Final Patrol: True Stories of World War II Submarines, Research Methods in Politics (Political Analysis), Music of Bob Dylan: Arranged for Fingerstyle Guitar, Saint Louis Armstrong Beach (Turtleback School & Library Binding Edition), Contabilidad Ambiental: Contabilidad y responsabilidad social de la empresa (Spanish Edition),

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